

From: [REDACTED] >
To: Gianna Santoro <[REDACTED]>
Subject: Re: HI!
Date: Fri, 03 May 2013 21:19:22 +0000

Hahaha! Totally made me laugh. Yes, I too believe the face must rest a bit! Especially when you get older like me! We will figure out a time for me to pop in! I need to check with Ike his schedule etc I'm glad you are going to see your mom!

And good to know that you have many stone places to source from. Have a great weekend

Sent from my iPhone

On May 3, 2013, at 4:59 PM, Gianna Santoro <[REDACTED]> wrote:

> Don't worry about them not having any lots at this time. Everest is just one stone yard that Gaelle sources from. It was really just to get an idea on what you like, but you are absolutely right....seeing slabs in person is key! I have however just sent Gaelle and email so she can see what general range you like and approximately what price point these granites fall in to.

> Next Saturday, I am going to try to get together with my mom since we'll be with my in-laws on Sunday, but I might be able to meet you in NC in the am on my way up to see her in NY.

> The showrooms are closed Sundays but I have met clients and can certainly do so for you if that ends up being the best day that works....I might just come in jeans, no make-up and bad hair. I believe the face must rest at least one day a week!

>

>

> -----Original Message-----

> From: [REDACTED] [mailto:[REDACTED]]

> Sent: Friday, May 03, 2013 4:24 PM

> To: Gianna Santoro

> Subject: Re: HI!

>

> Yes, we have a fun weekend in store :)

>

> Bianco Sicilia looks nice in the granite section of Gaelle's website...says they have no lots at this time..same with Antartica...but so hard though to really tell on line...I think seeing these slabs in person is best

>

> Let me get back to you on popping in to take a look at the cabinet...where are you next Sat. also? (you are closed sunday's, right?)

>

> On May 3, 2013, at 4:05 PM, Gianna Santoro wrote:

>

>> Two cinco de mayo parties! It will be a great day to be at the games and partying...enjoy all of it!

>> I make client appointments at all hours so you could just let me know what time would work for you. I already have a few nights tied up next week, but Wed night is open as is Friday if you end working from home.

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>>

>> -----Original Message-----

>> From: [REDACTED] [mailto:[REDACTED]]

>> Sent: Friday, May 03, 2013 3:06 PM

>> To: Gianna Santoro

>> Subject: Re: HI!

>>

>> thanks for the granite website..will have a look!

>>

>> Unfortunately, my day tomorrow is packed with my sons sports (LAX and Baseball games) AND

we have two cinco de mayo parties (one at 3pm and one at 7pm) sooo, tomorrow won't work to pop in. How late are you open during the week in New Canaan? also, I should be able to work from home next Friday also, so could see you then...

>>

>> ha! and my description of the 'corner susan w/bi-fold door' makes me laugh! ...but thanks for saying it was perfect ;) I will have a look at what you've done there...if it is better usage, I'm for it.

>>

>>

>>

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>> On May 3, 2013, at 2:14 PM, Gianna Santoro wrote:

>>

>>> I thought you'd be happy and glad Ike is too! I welcome showing you a sample of a painted mdf door and a sample of a melamine cabinet box so you're comfortable knowing what you're getting. I know your weekday schedule is crazy....would you want to try to meet tomorrow? I have to cover the Stamford showroom from 10-4 and then have a meeting at 5 in New Canaan. If 4:15 works for you, I could quickly meet you then at the NC showroom or if you want to pop into the Stamford showroom (1267 East main Street...just off exit 9) between 10am-4pm, I could show you samples here.

>>>

>>> Your description of a corner susan is perfect with a bi-fold door. I don't think a corner cabinet like that works well in the layout you have because we have your double waste directly to the left of the sink and there isn't room for another cabinet, but I can show you exactly what I mean on paper. I think you might get better usage out of the layout I've come up with, but let's see what you think when you see it.

>>>

>>> I did get the other curved walnut counter quote back and it wasn't lower. To template, supply and install the original walnut counter at \$3225 is actually a really good price. You'll still have \$17,000 for stone counters and backsplash.

>>>

>>> For granite counters, I'd like to send Gaelle plans of your kitchen so she can see the amount of stone and backsplash you'll need. First, take a peek at Everest Marble's granite page and see what you're drawn to and let me know so I can tell Gaelle and she'll have a feeling for what you like. I know you said you like the look of white marble but don't want to worry about the maintenance so we'll keep that in mind throughout but this will give a better sense as to how much "movement" and color you like within the stone. Here's Everest's website to their granite page:

>>>

>>> [REDACTED]

>>>

>>> However, don't feel pressured to make your stone selection now as this can be decided much further down the line.

>>>

>>> If tomorrow works for you, let me know what time and which place or if a weekday/weeknight is better, that works for me too!

>>>

>>> Gianna

>>>

>>>

>>> -----Original Message-----

>>> From: [REDACTED] [mailto:[REDACTED]]

>>> Sent: Friday, May 03, 2013 11:40 AM

>>> To: Gianna Santoro

>>> Subject: HI!

>>>

>>> HI Gianna...so I did a cartwheel in my bosses foyer after reading your email & viewing your quote! I want to talk to you about your ideas for stone ...I am definitely not married to the Luce de Luna or the Maucaba if they are going to cost too much...it is more about the look I want...I want a stone that looks like white marble without the headache...I like the contrast of the white and the dark wood...I do want a wood counter top and I'm glad you think you may be able to source it differently at a better price.

>>>

>>> I also want to see the sample of cabinetry you are now quoting me on...I'm sure it will

be great cause I can't imagine Deane would sell anything that wasn't great!but I would still like to see it with my own 2 eyes :)

>>>

>>> Will I still get the dolly in the corner cabinet? I looked at the one I have now and it is really nice...it is shaped like a round pie with a piece cut out of it...the cabinet door is on a hinge so when you open it, it's like you are opening 2 doors but with one pull (not sure I am explaining that well)

>>>

>>> I really appreciate you working on the quote for me (Ike even more!) If I can get what I want for the \$85k budget, I think we will be good to go.

>>>

>>> Thanks, [REDACTED]

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