

From: Richard Kahn <[REDACTED]>

To: "jeffrey E." <jeevacation@gmail.com>

Subject: Fwd: Project Review - Please

Date: Tue, 15 Nov 2016 21:24:57 +0000

Attachments: Console_Concepts.pdf

Inline-Images: image001.png

attached are some layout options on PDF and link in email below

<https://www.flickr.com/photos/winstedltd/>

i thought 2nd page of PDF looked nice
please advise which photo we should base the system around
thank you

Richard Kahn
HBRK Associates Inc.
575 Lexington Avenue 4th Floor
New York, NY 10022
tel 212-971-1306
fax 646-350-0954
cell 917-414-7584

Begin forwarded message:

From: Jim Wolk <[REDACTED]>

Subject: RE: Project Review - Please

Date: November 14, 2016 at 4:37:51 PM EST

To: Merwin Dela Cruz <[REDACTED]>

Cc: Richard Kahn <[REDACTED]>, Anthony Iovine <[REDACTED]>

Following up -

Anthony (Tony) Iovine (Owner, VP of Operations) visited with Merwin last week. I have just returned from a weeklong trip. From a brief discussion that I had with Mr. Iovine and a subsequent call that he had from Merwin today, we envision a new direction that will upgrade the system from head end to cameras and will produce a finished product to meet your needs and expectations. Once a console design is settled (see below), we would like to conference with you, Richard Kahn and perhaps Mr. Epstein, if possible, to discuss your vision, our concept and the cost considerations. The objective will be to put financial, aesthetic and technology objectives on the table and to clarify our course that will enable us to continue forward as efficiently as possible.

For Console design and configuration I have provided a few of the many options in the attached. Due to the custom nature of your request, [REDACTED] suggest you visit the following site <https://www.flickr.com/photos/winstedltd/> . Hundreds of Ideas and designs are shown for your review.

Finally, I have discussed the nature of your request with the Winsted design team and they have offered to work with you on a custom design based upon the size of the room, the equipment that is required and the monitoring concepts that you envision. With the samples attached and in the Winsted Flickr site I am confident they will provide options that will meet with your collective approval. Hoping this works for you, let me know and I'll put you in touch.

Respectfully,

Jim

Respectfully,

Jim

Jim Wolk

VP of Business Development

Security 101 | 12 Christopher Way, Suite 103 | Eatontown, NJ 07724

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email: [REDACTED]

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