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Subject:

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Jim McCann is showing a young couple with two kids around. They are looking at lakefronts mostly asking in the teens. They have got the kids into Benjamin and are moving to PB but dont live here now. He is in the financial industry - as they say. They dont want to do work. I havent asked for the name. They are looking at the house across from Joel on Via Bellaria which has asked as high as \$24 but which is now talked about at \$14. It is a deco Fatio that needs a lot of work. They are excited to see it from the pics but are going to see it in person this morning.

Since they like the looks of that house (white and sleek) but dont want to do work, it occurs to me that they'd like El Brillo. If you are interested, I could suggest to Jim that they look at El Brillo. I havent said you'd be interested.

There has been a lot of action lately in lakefronts. Moens sold Schur on 125 ft at 1090 N Lake Way yesterday for \$12.375. Vecellio sold his mock French tudor on Via del Mar for \$9.64. Pelican Lane is under contract for \$9ish and 181 Clarendon was under for \$10ish but fell apart this morning.

Also Schlesinger at 801 S County closed at \$16.8 but Richard Schlesinger is saying the real price was \$20 after backing out commissions and some furnishings.

If you are at all interested I could approach McCann and find out who they are before you decide. I do not want to even start down the path unless you'd consider it.