

**From:** Richard Kahn <[REDACTED]>  
**To:** "jeffrey E." <jeevacation@gmail.com>  
**Subject:** Fwd: 2017 Novamarine  
**Date:** Mon, 09 Jan 2017 14:35:24 +0000

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Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel 212-971-1306  
fax 646-350-0954  
ce [REDACTED]

Begin forwarded message:

**From:** Alex Treleani | Aqvaluxe Yachts <[REDACTED]>  
**Subject:** Re: 2017 Novamarine  
**Date:** January 9, 2017 at 9:20:24 AM EST  
**To:** Richard Kahn <[REDACTED]>

Hello Richard,

To answer your questions:

- 1) yes, all systems can be installed compatible with the US requirements, hence 110V/60Hz.
- 2) I will have our design dept. prepare a rendering for a possible fully enclosed windshield proposal on the 140.
- 3) let me check with a couple of shipping companies that we work with and I'll forward you some pricing shortly

Regards,

Alex

**Alex Treleani**  
Managing Director  
Cell: [REDACTED]  
[REDACTED]

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## AqvaLuxe Yachts

International Yacht Sales & Brokerage • Charter • Management • Design

Address: "L'Hirondelle" - 15, Rue Princesse Antoinette - Monte Carlo - MC 98000 MONACO

Office Tel: +377 97 70 31 36

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Cell GSM: + [REDACTED]  
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Skype ID: @TRELEANI

[REDACTED] | [twitter: @AqvaLuxe](#) | [instagram: @AqvaLuxe](#)

**Corporate Member of MYBA - The Worldwide Yachting Association - Member ID: AQVMON**

About us: Originally founded in 2001, **AQVALUXE YACHTS** was formerly known as **SNO YACHTS MONTE-CARLO**.

"Aqvaluxe Yachts" and "Aqvaluxe Yacht Charters" are registered trading names of **AqvaLuxe Group S.a.r.l.**,

RCI # 04 S 04245 - DSEE # 511 G 11124, with registered office in Monaco (MC).

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**From:** Richard Kahn <[REDACTED]>

**Date:** Monday, 9 January 2017 at 15:14

**To:** ALEX TRELEANI <[REDACTED]>

**Subject:** Re: 2017 Novamarine

good morning and thank you for reaching out. a few questions:

- 1) can we change the electric to 120 volts for the states
- 2) we would like full windshield and wipers
- 3) what is shipping cost to us virgin islands?

please advise

thank you

Richard Kahn  
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New York, NY 10022  
tel 212-971-1306  
fax 646-350-0954  
cell [REDACTED]

On Jan 9, 2017, at 9:00 AM, Alex Treleani | Aqvaluxe Yachts <[REDACTED]> wrote:

Good morning Richard,

Its the dawn of a new year... what better way to start other then to buy a new Black Shiver?!

I hope all is well and that you have enjoyed your New Year's celebrations. I wanted to get in touch with you to confirm that the shipyard has re-opened after the long break for the holidays and if you are interested in coming to test the Black Shiver 140, any day will be good.

Is there any additional question I can help you with about the Novamarine Black Shiver range? Please let me know how I may better assist.

Kindest regards,

Alex

**Alex Treleani**  
Managing Director  
Cell: + [REDACTED]  
[REDACTED]

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**From:** Richard Kahn <[REDACTED]>

**Date:** Thursday, 29 December 2016 at 13:50

**To:** ALEX TRELEANI <[REDACTED]>

**Subject:** Re: 2017 Novamarine

good morning and thank you for sending photos  
still confused about the windshield  
is windshield not full?  
can rain come in directly into captains face?  
please advise  
thank you

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New York, NY 10022  
tel 212-971-1306

fax 646-350-0954

cell [REDACTED]

On Dec 28, 2016, at 7:46 PM, Alex Treleani | Aqvaluxe Yachts <[REDACTED]> wrote:

Hello Richard,

There have been only two Black Shiver 220 models built so far and neither of them are available for sale. The base price of the 220 starts at Euro 2,500,000 (ex-VAT) with twin MAN 1550hp and has a 14-16 months construction time.

If requested, the windshield can be fully enclosed and have wipers added. Please find two close-up photos of the 140's windshield attached to my email, together with one of the flagship, the 220.

I've also uploaded a video of the Black Shiver 140 cruising, that you may download on your computer to watch (approx. 109MB) :

<https://dl.dropboxusercontent.com/u/5268315/Novamarine%20Black%20Shiver%20140.mov>

Regards,

Alex

**Alex Treleani**  
Managing Director  
Cell: [REDACTED]

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**From:** Richard Kahn <[REDACTED]>  
**Date:** Thursday, December 29, 2016 at 00:15  
**To:** ALEX TRELEANI <[REDACTED]>  
**Subject:** Re: 2017 Novamarine

do you also have a 220 for sale? if so please send photos and info  
regarding windshield can you send other close up photos / do they have wipers?  
please advise  
thank you

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575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel 212-971-1306  
fax 646-350-0954  
cell [REDACTED]

On Dec 28, 2016, at 3:47 PM, Alex Treleani | Aqvaluxe Yachts <[REDACTED]> wrote:

Dear Richard,

Thank you for your call about the Novamarine Black Shiver 140 available for sale. Our company, Aqvaluxe Yachts, acts as international sales office for the Novamarine shipyard, hence all sales are conducted directly on behalf of the yard.

Enclosed to my email are the photos (11 in total) of the latest Black Shiver 140 launched in August 2016. The vessel has been lightly used for demo and boat shows, has very low hours (less than 50hrs) and is not yet registered. It is now the end of the year, and we have decided to offer it for sale. Full 2-years warranties on both boat and engines will be offered to the new owner, which will be registered as the first one. The Retail price is Euro 875,600.00 (ex-VAT). As special end-of-year sales condition, we are offering an exceptional 20% off the retail price down to Euro 700,000.00 (ex-VAT). Construction time for a custom new build, are currently around 4 to 5 months.

The Novamarine shipyard is currently closed for the holidays and re-open its doors on Monday, January 9th, 2017. Hence starting the following week (the time it takes for everyone to catch-up/wake-up after the break) any day will be good for a sea-trial and viewing of the boat.

Please don't hesitate to share your thoughts and let me know when the best time will be, next year, to get together to organise the sea trial and visit the production site. For any additional question, don't hesitate to contact me directly.

Kindest regards,

Alex

**Alex Treleani**  
Managing Director  
Cell: +[REDACTED]  
[REDACTED]

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On 12/28/16, 19:24, "Richard Kahn" <[REDACTED]> wrote:

please send additional photos and details as discussed  
thank you

Richard Kahn  
HBRK Associates Inc.  
575 Lexington Avenue 4th Floor  
New York, NY 10022  
tel 212-971-1306  
fax 646-350-0954  
cell [REDACTED]

<Black Shiver 140 Web-brochure\_low.pdf><CONFIGURATION BLACK SHIVER 140 JET\_2017\_ING.PDF><TECHNICAL SPECIFICATION 140 eb.pdf><BLACK SHIVER 140 JET (1).jpg><BLACK SHIVER 140 JET (2).jpg><BLACK SHIVER 140 JET (3).jpg><BLACK SHIVER 140 JET (4).jpg><BLACK SHIVER 140 JET (5).jpg><BLACK SHIVER 140 JET (6).jpg><BLACK SHIVER 140 JET (7).jpg><BLACK SHIVER 140 JET (8).jpg><BLACK SHIVER 140 JET (9).jpg><BLACK SHIVER 140 JET (10).jpg><BLACK SHIVER 140 JET (11).jpg>

<Black Shiver 140 JET (1).JPG><Black Shiver 140 JET (6).jpg><Black Shiver 220 JET (2).jpg>